

# EFSPI Stats Leaders Meeting Boudry

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**How leaders are promoting innovation  
in drug development**

Mouna Akacha, Cornelia Kunz, Kaspar Rufibach

Tuesday, 17:00 – 17:30

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# Who we are & Why we care about this topic

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Mouna



Cornelia



Kaspar

EFSPI Statistical Methods Leaders

# What is innovation, and why do we need in pharmaceutical drug development?

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INNOVATION = INVENTION \* COMMERCIALIZATION

## What we can innovate

- The way we think, learn and lead
- Our methodologies
- Our processes
- Our technologies
- ...

- Pharma business model more and more under pressure
- Need of innovation and adaptation to maintain profitability and relevance in a rapidly evolving world (medical + quantitative research, technology, access to data, culture,...)
- Ensure competitive advantage and success in terms of
  - Impact we generate
  - Talent that we attract
- Many opportunities to drive innovation and stay ahead of the curve exist!!!

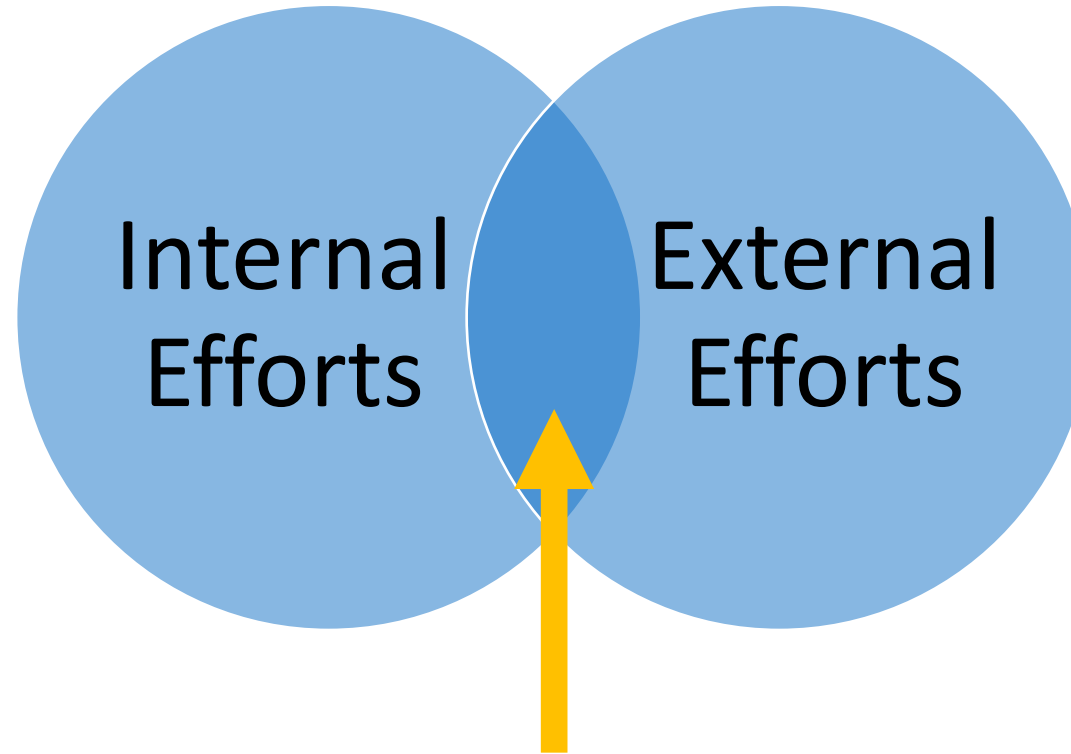
\*<https://startupistanbul.com/blog/2014/11/how-to-embrace-future-changes-for-your-startup/>

# Embracing both internal and external sources of innovation

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Develop innovative solutions in-house

- Initiatives / workstreams
- Methods groups or individuals
- ...



Collaboration

Implement innovative solutions developed by others

- Peers
  - Academics
  - Start-ups
  - Service providers
  - ...
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Embracing both internal and external sources of innovation

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What is the role of Statistical Leaders  
to promote innovation?

Collaboration

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## Objectives of the session

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- Appreciate the interplay of invention and commercialization
  - Share learnings from driving statistical innovation in industry
  - Consider the role Statistical Leaders play in promoting innovation
  - Acknowledgment for collaboration opportunities (or even needs) across companies
    - E.g. for coordinated and fast evaluation of «new» methods
  - Map how Statistical Leaders and Methods Leaders can collaborate, within EFSPi and within / across companies
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# Agenda

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## Now

- Discuss survey results

## Tomorrow

- Setting the scene
    - Introduction to the innovative work of “AI COV”
  - Break-out sessions
    - Address ‘How leaders can promote innovation in drug development’
  - Summary and key-take away messages
    - Consider how Statistical Leaders and Methods Leaders can/should collaborate
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# Results of the Survey

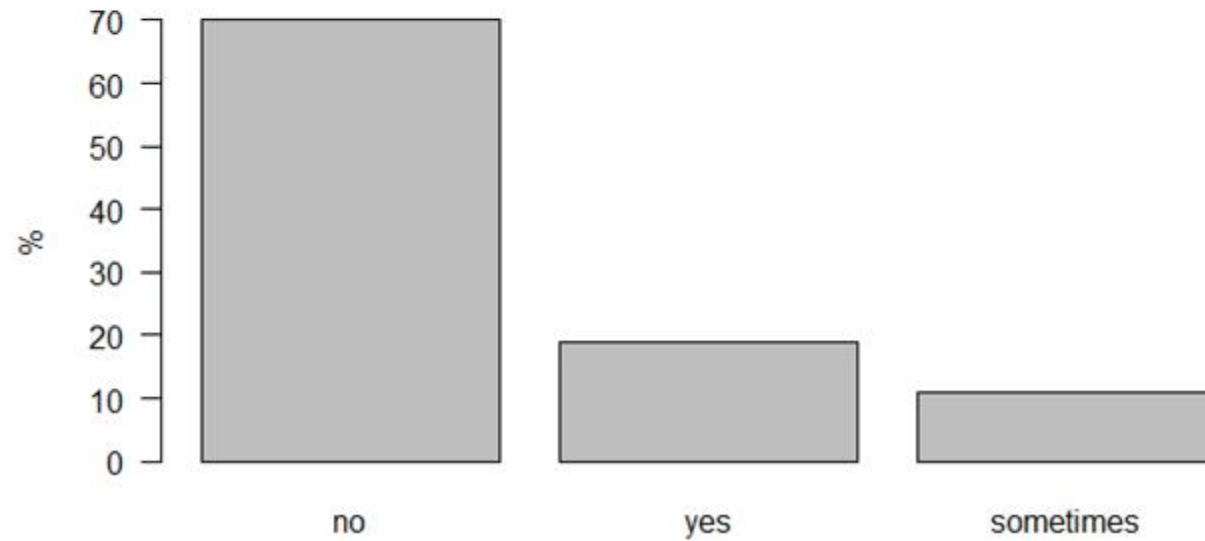
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## Questions pre-meeting survey

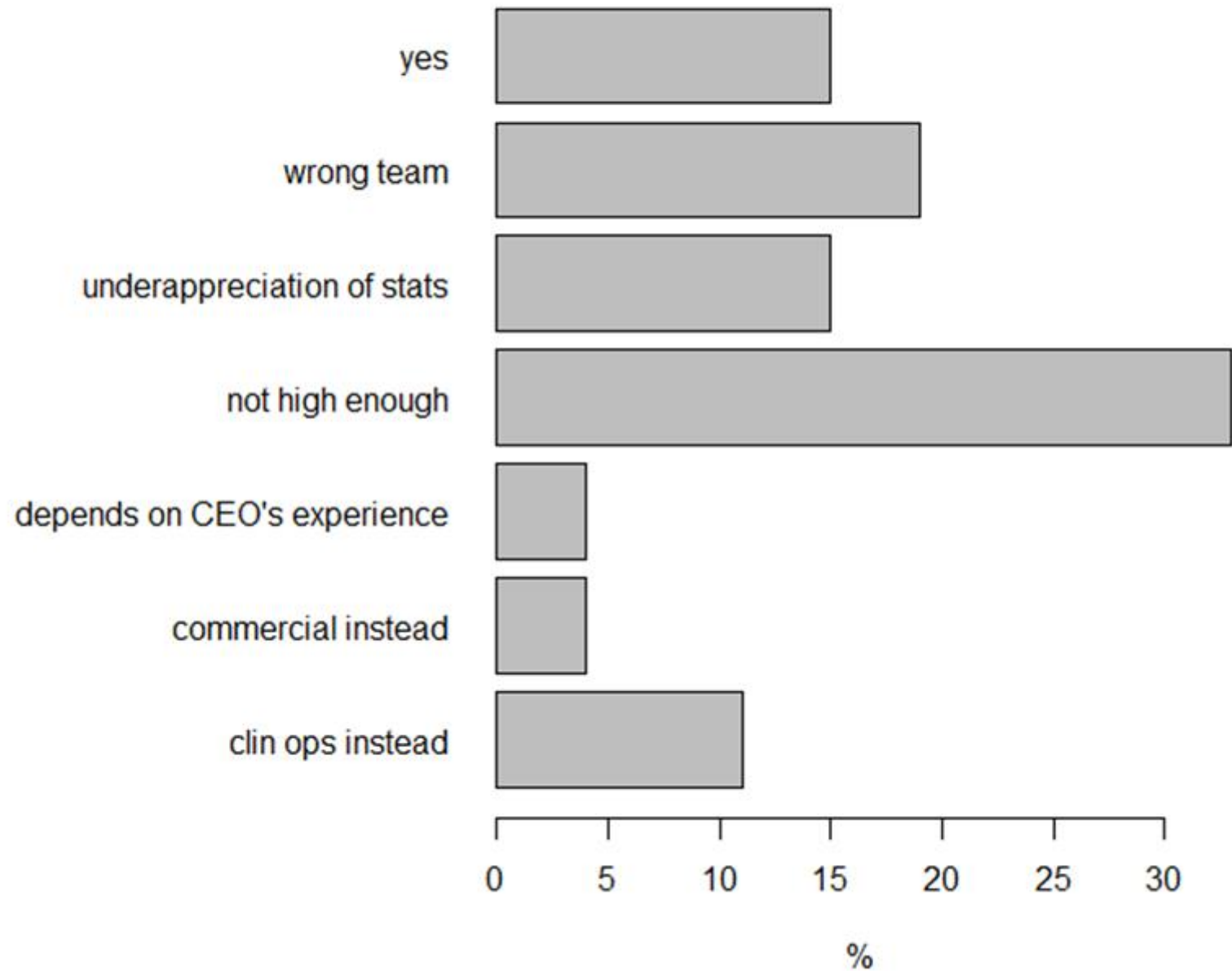
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- Q1: Are you as data science leader the first person your CEO / CMO reaches out to if approached by the newest startup promising to reduce trial costs by 50% using some fancy method?
  - Q2: If yes – why? If no – why not?
  - Q3: Has any such «innovation» coming from a fancy startup been implemented on broad scale in your company in the last 10 years?
  - Q4: Which quantitative method(s) are currently underutilized in drug development?
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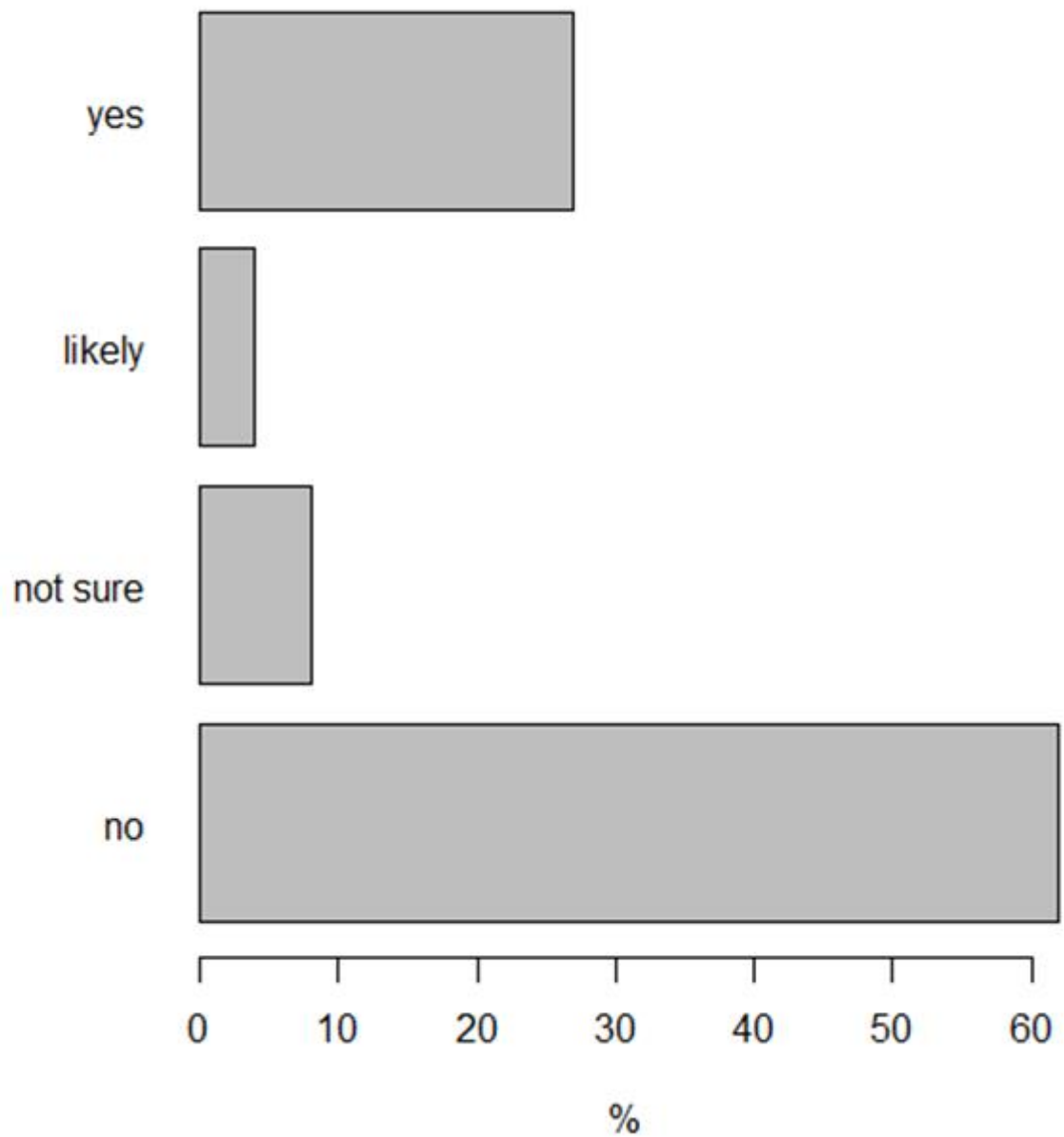
**Are you as data science leader the first person  
your CEO / CMO reaches out to if approached by the  
newest startup promising to reduce  
trial costs by 50% using some fancy method?**



**If yes – why? If no – why not?**



## Has anything been implemented?



## Observations

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- Rarely data science leaders are the first to be contacted.
  - Others (clin ops, commercial, dev teams) seem to be further up in line.
  - It appears that rarely such «fancy approaches» get implemented.
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# Which quantitative method(s) are currently underutilized in drug development?

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- AI / ML / LLM (5x)
- M & S (5x)
- Quantitative decision – making (5x)
- Causal inference (5x)
- Bayes (4x)
- Estimands (under / misutilized, 2x)
- Interim analysis (2x)
- Learn from failures (2x)

Mentioned once:

- Disease progression / predictive models // Statistical modeling outside clinical data // Productivity monitoring // Adaptive randomization // Subgroup analysis // Inform priors in later phases through early phase data
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# What have your companies prioritized?

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- AI (e.g. For programming, prediction models, 7x)
- Bayes (7x)
- Better end to end data curation (5x)
- Quantitative decision making and de-risking drug development, probability of success (5x)
- Automation (4x)
- RWD (4x)
- Estimands, also in non-pivotal trials (3x)
- Visualization (2x)
- Causal inference and TMLE (2x)

## Mentioned once:

- Insillico drug development // Centralized monitoring // Complex designs // Non-SAS software // Decentralized trials // Digital projects // Group-sequential designs // Innovative and complex designs // Adaptive randomization // Subgroup modelling to drive designs
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# Observations

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- In general alignment between «underutilized» and «prioritized».
  - AI / ML tops both lists.
  - Many core statistical / quantitative topics that remain considered «underutilized»: quantitative decision-making, Bayes, M&S, ...
  - Key new topic: causal inference.
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# Wednesday, 10:15 – 12:30

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- Setting the scene (10:00 – 10:15)
  - Introduction to the innovative work of “AI COV”
- Break-out sessions (10:15 – 11:45)
  - Address ‘How leaders can promote innovation in drug development’
- Summary and key-take away messages (11:45 – 12:30)
  - Consider how Statistical Leaders and Methods Leaders can/should collaborate

# AI COV

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- Source: [How Digital Twins Are Reinventing Innovation \(mit.edu\)](#)

I have been approached by a startup that has revolutionized statistics! They use all available clinical trial data to feed in their method and can thereby cut trial costs by half! Their approach can be deployed within a few weeks! Their stuff is just great and does not need input from us! I'll work with our clinicians so that they can quickly implement it in all our programs.

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## Clinician

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You won't believe what I learned at the medical congress! This is going to revolutionize everything! It's called AI COV. It combines digital twins with covariate adjustment. It could save us millions and speed up drug development like you wouldn't believe! It involves complex algorithms, artificial intelligence and machine learning. And there's something about adjusting for variables that... vary? The congress speaker made it sound so simple and a drug of our main competitor was approved based on AI COV.

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## Statistician

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One of our DevTeam used this new software AI COV which compares two models: one model included the subgroup as a covariate; the other model used only the subgroup data. They were wondering which analysis is correct as they observed different results. Using matrix algebra, I have analyzed both models. Based on inverting block matrices, we can compare the models directly. I have also done some simulations on this...

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# Break-Out Sessions

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# Break-Out Sessions

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- Question 1: Why is uptake of useful inventions (think estimands, MCP-mod, futility analyses, adaptive designs, covariate adjustment, statistical engineering, ...) so heterogeneous between companies?
  - Question 2: How can we better manage, sometimes avoid, large-scale implementation of inappropriate or insufficiently evaluated methods (think responder analysis, overuse of single-arm trials). How can we generate the trust with senior leaders that they reach out to us to evaluate “new” methods?
  - Question 3: What can statistical leaders do to promote innovation in drug development?
  - Question 4: Where and how is potential for collaboration to address the above questions?
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